

One Failure Leads to Another: Developing Leading Indicators for Security Threats and Risks

SESSION ID: TRM-W07

Dr. Lance Hayden

Solutions Architect & Information Scientist
Cisco Global Security Services
@hay_lance



What We'll Cover Today

- ◆ Introductions
- ◆ Measures, Metrics and Indicators
- ◆ Leading Indicators in Security
- ◆ Examples
- ◆ Developing Leading Indicators in Your Security Program
- ◆ Concluding Remarks and Open for Questions

RSAC CONFERENCE **2014**
ASIA PACIFIC & JAPAN



Introductions

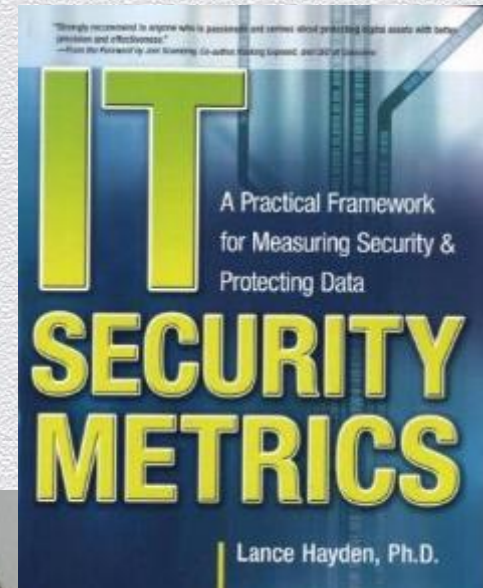
Introducing Myself

Dr. Lance Hayden
CISSP, CISM, CRISC

lhayden@cisco.com

www.linkedin.com/in/drhayden

www.amazon.com/author/drhayden



RSAC CONFERENCE **2014**
ASIA PACIFIC & JAPAN



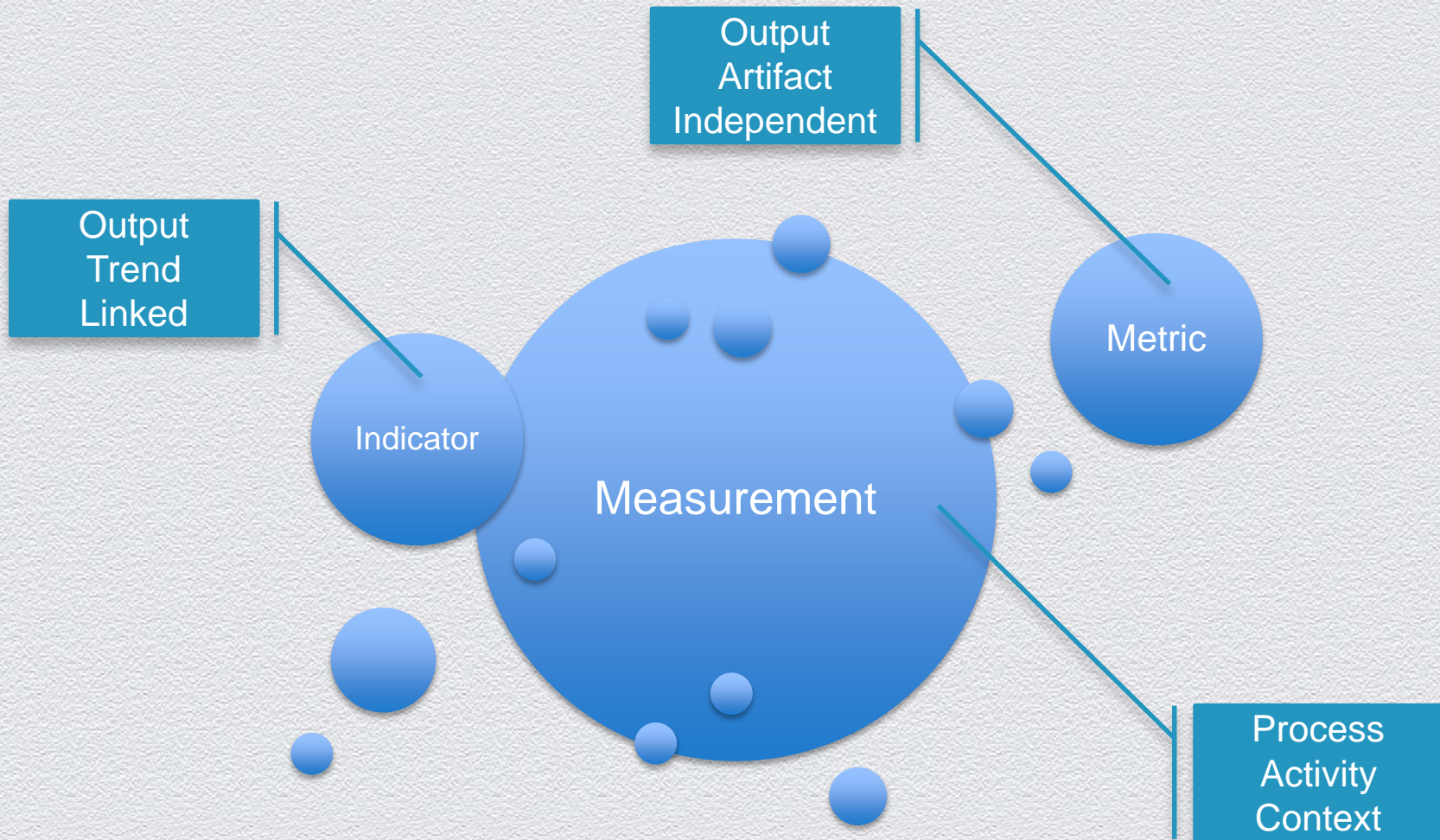
Measures, Metrics and Indicators

Measures, Metrics and Indicators

What does it mean to measure?

- ◆ “[To] ascertain the size, amount, or degree of (something) by using an instrument or device marked in standard units or by comparing it with an object of known size”
- ◆ “[To] estimate or assess the importance, quality, value, or effect of (something)”
- ◆ “[To] judge someone or something by comparison with (a certain standard)”¹

Measures, Metrics and Indicators



Measures, Metrics and Indicators

Leading and Lagging Indicators

- ◆ Concept borrowed from economics
 - ◆ Use of indicators dates back to 1930's
 - ◆ National Bureau of Economic Research (NBER)
- ◆ Metrics involving “economic processes found to be important in business cycles”²
- ◆ Types of indicators include:
 - ◆ Leading – indicators that anticipate future cycles and events
 - ◆ Coincident – indicators that describe current state
 - ◆ Lagging – indicators that are evidence of past cycles and events

Measures, Metrics and Indicators

Examples of Economic Indicators

- ◆ Lagging Indicators
 - ◆ GDP drop for two consecutive quarters indicates recession
 - ◆ Unemployment rising indicates economy has fared poorly
- ◆ Coincident Indicators
 - ◆ Income and wages
- ◆ Leading Indicators
 - ◆ Stock prices
 - ◆ Retail sales
 - ◆ Building permits

Measures, Metrics and Indicators

“It’s very difficult to make predictions, especially about the future...”³

RSAC CONFERENCE **2014**
ASIA PACIFIC & JAPAN



Leading Indicators in Security

Drift Model of Security Failure



Leading Indicators in Security

- ◆ Security professionals understand the role of lagging and coincident indicators
 - ◆ Event counts (coincident)
 - ◆ Telemetry data (coincident)
 - ◆ Failed audits (lagging)
 - ◆ Security breaches (lagging)
- ◆ Today, security teams are looking for ways to anticipate threats and failures

Leading Indicators in Security

Requirements for leading security indicators are different

- ◆ Leading indicators require a different approach
 - ◆ Data collection prior to the cycle or event
 - ◆ Proactive rather than reactive vision
 - ◆ Creativity and imagination
- ◆ Leading indicators require different data sources
 - ◆ Exploratory rather than forensic data
 - ◆ Information investment against future insights
- ◆ Leading Indicators require different analysis
 - ◆ Linking past and future measurements
 - ◆ Looking for future trends in past data

RSAC CONFERENCE **2014**
ASIA PACIFIC & JAPAN

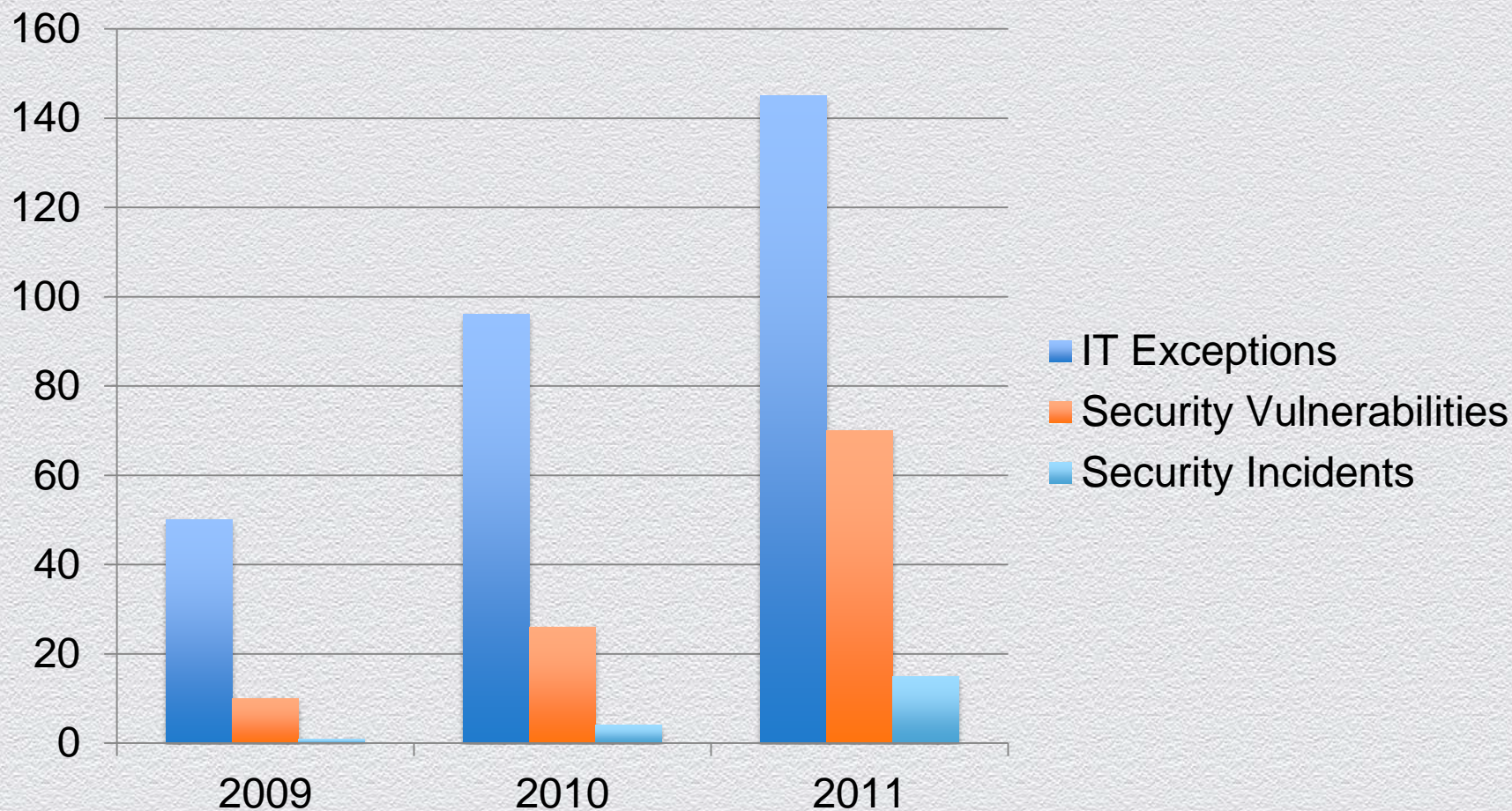


Examples

Example: Making an Exception

- ◆ Many organizations have standard security configurations
 - ◆ Deployment guides
 - ◆ Standard or secure build policies for production systems
- ◆ Many organizations also have exception processes
 - ◆ With approval, some systems may not have to “play by the rules”
 - ◆ Allows flexibility and agility
- ◆ A poorly managed exception process can be a leading indicator of security risk
- ◆ Source: exception process of large retail company

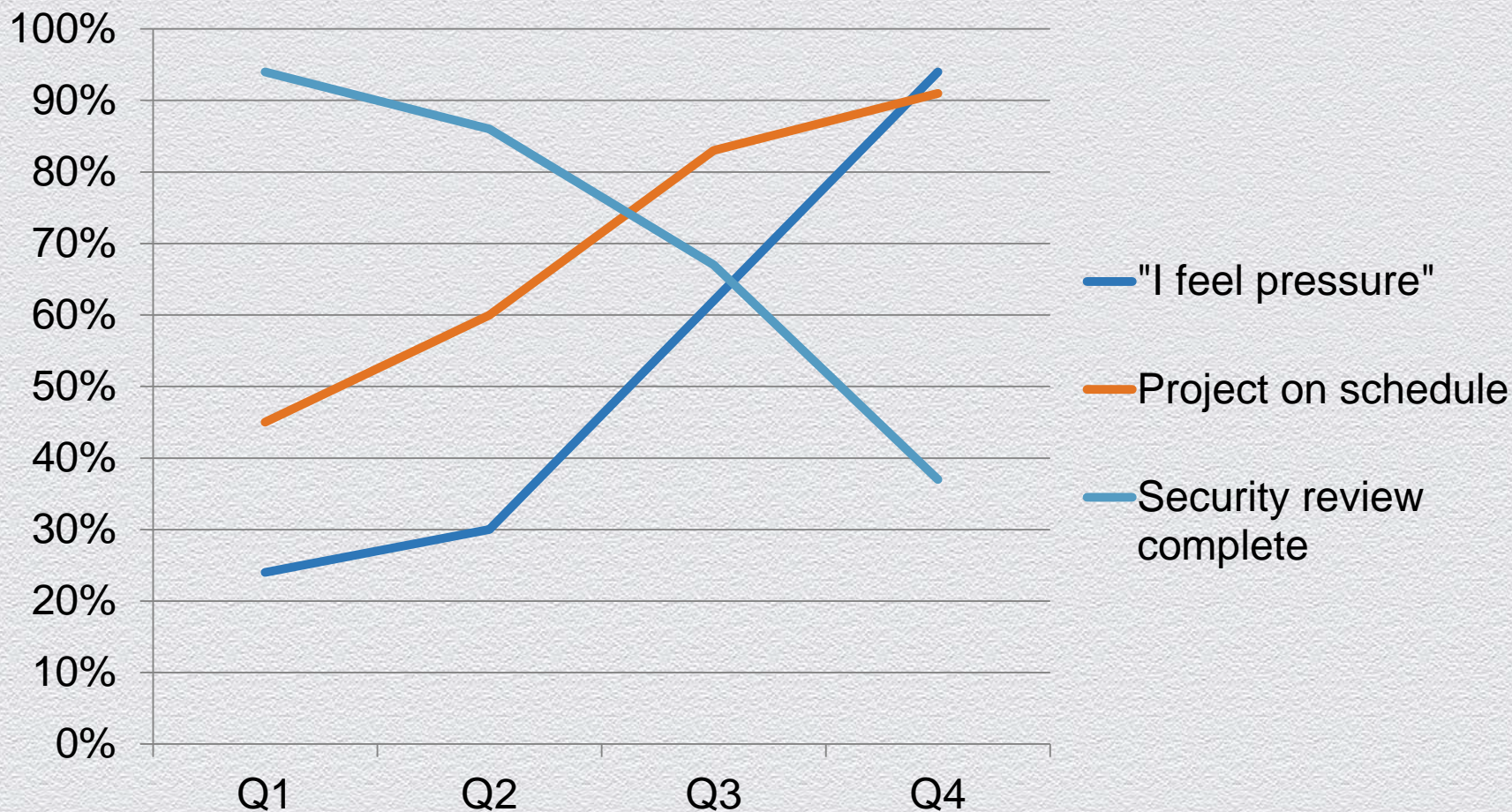
Example: Making an Exception



Example: Competing Priorities

- ◆ Security must compete with other enterprise priorities
 - ◆ Productivity targets
 - ◆ Revenue and cost pressures
- ◆ Habits and decisions, not policies, define security posture
 - ◆ If the choice is “secure” or “on time” which will be chosen?
 - ◆ Organizational culture defines what is truly important
- ◆ Changes in everyday decisions can be a leading indicator of increased security risks
- ◆ Source: survey responses & project data of medium ISP

Example: Competing Priorities

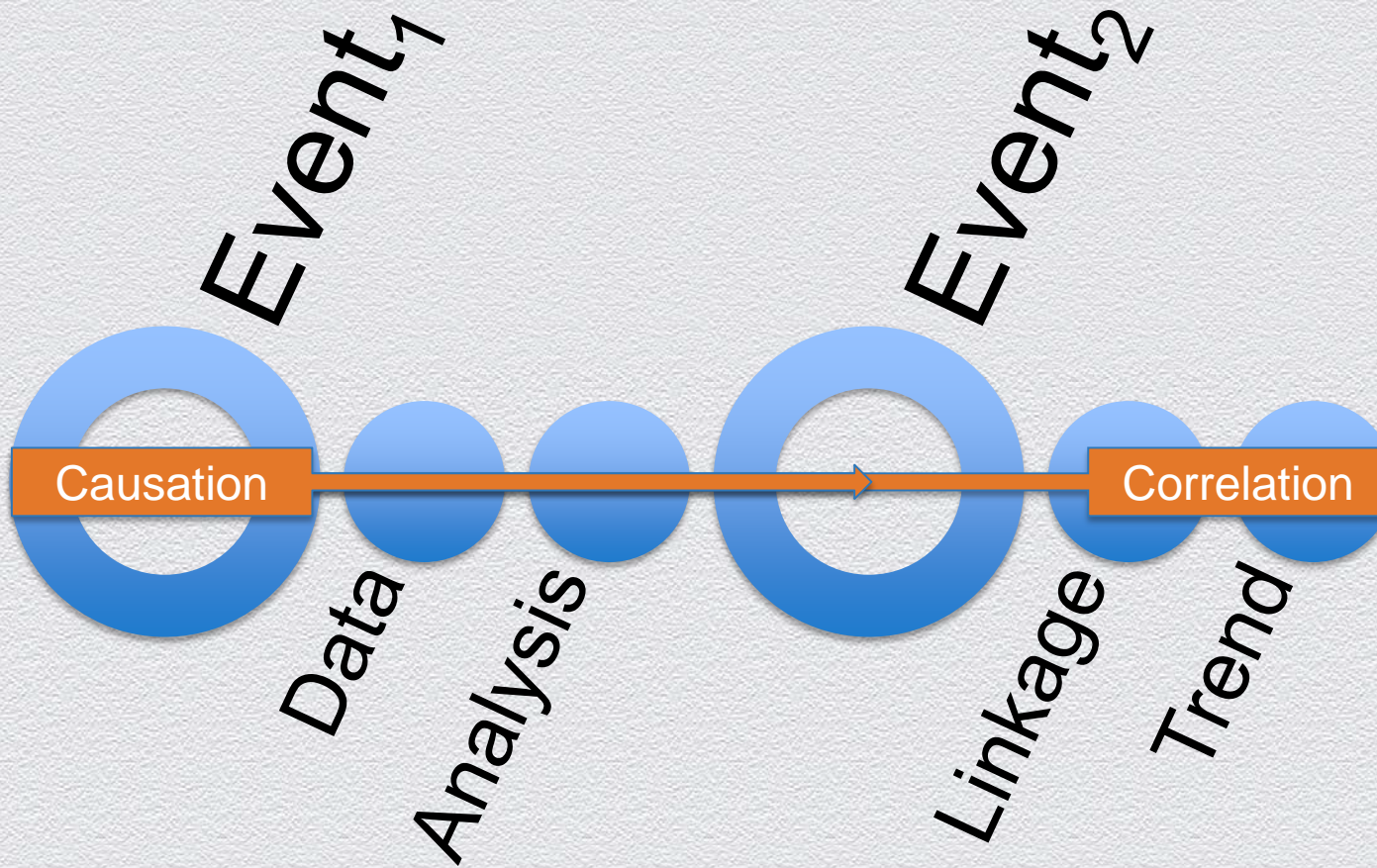


RSAC CONFERENCE **2014**
ASIA PACIFIC & JAPAN



Developing Leading Indicators in Your Security Program

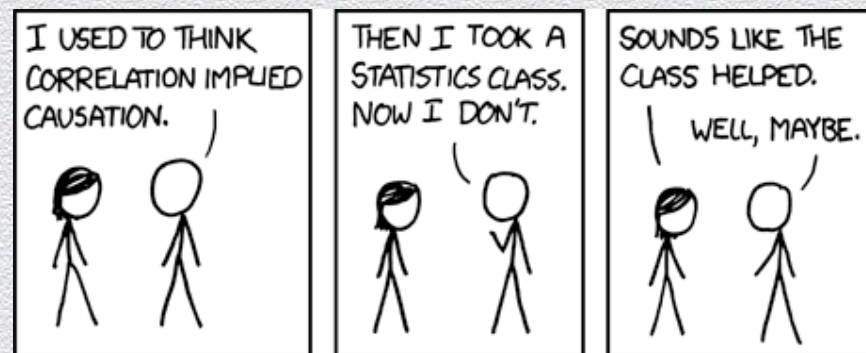
Developing Leading Indicators in Your Security Program



Developing Leading Indicators in Your Security Program

Five rules for leading security indicators

- ◆ One: Big events (almost) always follow small ones
- ◆ Two: Correlation is not causation
- ◆ Three: Patterns are not predictions
- ◆ Four: Analysis can't be (fully) automated
- ◆ Five: If you're sure, then you're sure to be wrong



<http://xkcd.com/552/>

Developing Leading Indicators in Your Security Program

Five tips for leading security indicators

- ◆ One: Work back from known events
- ◆ Two: Pay attention to small failures
- ◆ Three: Don't let the perfect be the enemy of the good
- ◆ Four: Surveys make for great data
- ◆ Five: Don't be afraid to experiment

Thinking Differently About Indicators

Let's examine a few examples

- ◆ Federal Reserve “Beige Book”⁴
 - ◆ Published eight times per year since 1970
 - ◆ Completely anecdotal data
- ◆ Consumer Confidence Indices (Various)
 - ◆ Survey-based data collection
 - ◆ Responses are variants of positive, neutral, or negative
- ◆ Ontario Leading Indicators Project (OLIP)
 - ◆ Designed to identify management practices that “improve health and safety performance before injuries and illnesses occur”
 - ◆ Again, survey based, categorical data collection

References

¹ Oxford English Dictionary

² NBER Working Paper No.941: *The Leading Indicator Approach to Economic Forecasting – Retrospect and Prospect*

³ Variously attributed to Yogi Berra, Niels Bohr, and Mark Twain

⁴ *Summary of Commentary on Current Economic Conditions by Federal Reserve District* (available at www.federalreserve.gov/monetarypolicy/beigebook/default.htm)