



When the Phone is More Dangerous than Malware

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What is Social Engineering?

"....any act that influences a person to take an action that may or may not be in their best interests..."





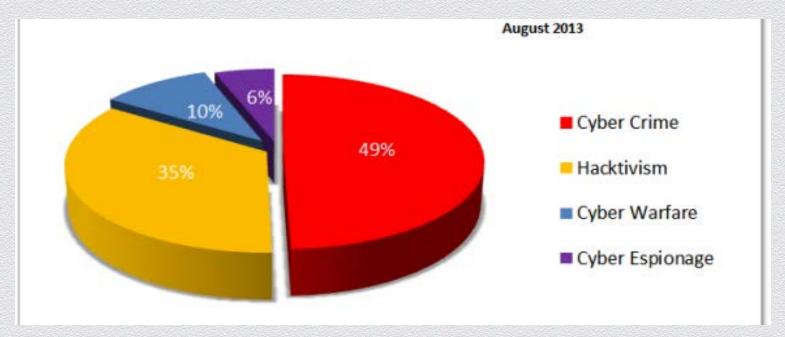
What is a Social Engineering Attack?

- There are three main methods used in social engineering:
 - Phishing
 - Phone elicitation
 - Onsite impersonation





Scary Statistics & Quotes



Source: http://hackmageddon.com





Scary Statistics & Quotes

"Human errors and systems glitches caused nearly two-thirds of data breaches globally in 2012, while malicious or criminal attacks are the most costly everywhere at an average of \$157 per compromised record." - 2013 Cost of a Data Breach: Global Analysis, Ponemon Institute and Symantec, June 2013





Scary Statistics & Quotes

"Through 2016, the financial impact of cybercrime will grow 10 percent per year due to the continuing discovery of new vulnerabilities." - Gartner Top Predictions for 2012: Control Slips Away, Gartner, December 2011





What Can You Do?

- Three-step process for successfully combatting social engineering
 - Be educated
 - Get regular check ups
 - Create critical thinking infrastructure





Step 1: Be Educated

- Learn to identify current SE Attacks
- Learn:
 - what to do IF an attack occurs
 - what to do WHEN they click/answer/let someone in
 - WHY malicious people use these types of attacks
- Learn how to effectively communicate risk to your staff
- Remember that technology cannot fix this problem





Step 2: Get Regular Check Ups

- A company can't fix problems they don't know exist
- Don't go with the "free clinic", but a specialist
- Identify the risk, test the vulnerabilities and work on patching
- Educate without fear
- Re-test

Story Time





Step 2: Story Time







Step 2: Story Time

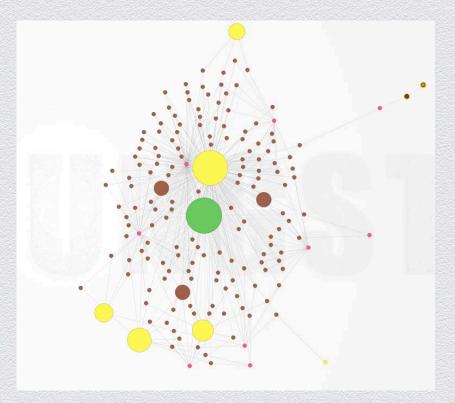
They wanted to test their company against an all-out social engineering attack that would utilize:

- Phishing 2 campaigns at varying levels
- Spear phishing of every executive
- Phone elicitation against a section of each department
- Physical entry access to 4 of their main buildings





SE Pentest Stage One: Info Gathering



- Corporate website
- Google dorks
- Company browser websites
- Vendors
- Review sites

And of course...

Social media





SE Pentest Stage Two: Profiling

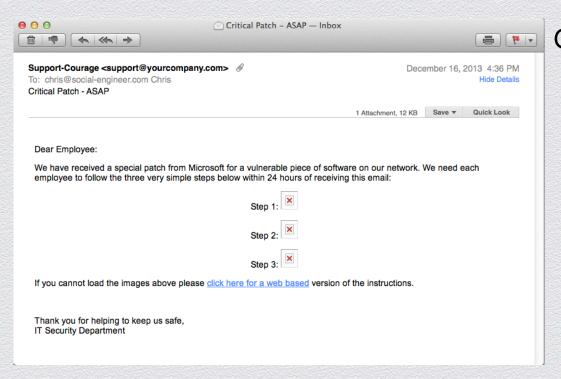
Goal in this stage:

- Determine culture
- Specific vulnerabilities
- Hobbies / likes / dislikes
- Email methodology
- Policies for information release





SE Pentest Stage Three: Phishing / Spear Phishing



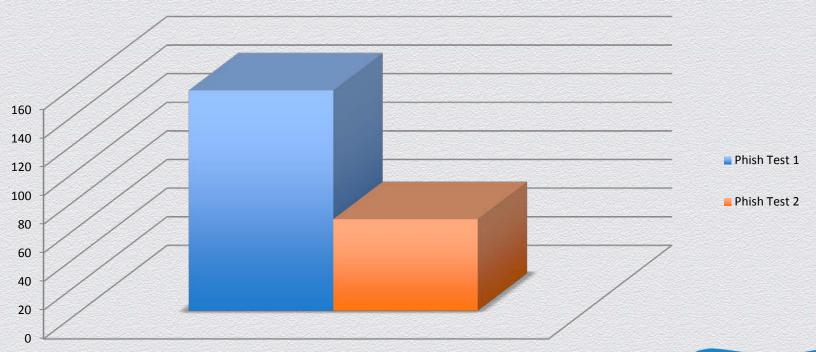
Goal in this stage:

- Demonstrate a realistic phish
- Educate tracking
- Employees told at point of click





Phishing Results Series 1 vs Series 2







SE Pentest Stage Four: Vishing

Goal in this stage:

- Call as internal employees
- Educate test protocols of giving out sensitive info
- Lisa from HR or Paul from IT

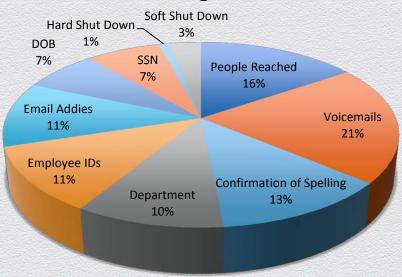
| Name Confirm: | 80% |
|---------------|-----|
| Dept Confirm | 67% |
| Employee ID: | 73% |
| DOB: | 47% |
| SSN: | 47% |
| Shut Down: | 20% |





Telephone Elicitation - Findings

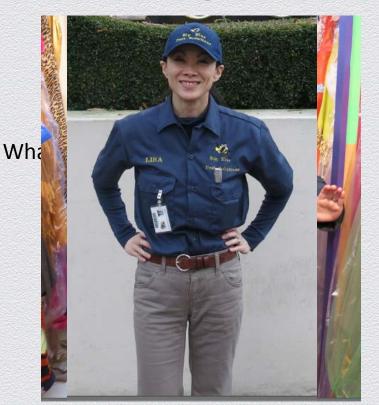
Vishing Stats







SE Pentest Stage Five: Onsite Impersonation



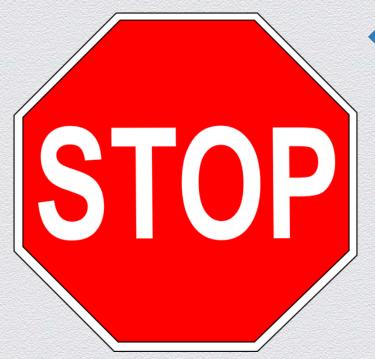
Goal in this stage:

- Test physical access policies
- Access secure areas
- Education take pictures
- Use pretext that should be identified





We get stopped...



 What can a little bit of information, a cell phone and 15 minutes get us?







Step 3: Critical Thinking

"...the mental process of actively and skillfully conceptualizing, applying, analyzing, synthesizing, and evaluating information to reach an answer or conclusion..." - 21st Century Lexicon





Step 3: Critical Thinking

Methodology for developing:

- Proper policies answer questions employees will have like: What if, What When & How
- Usable scripts simple processes for the "When" question
- Real world exercises continual education to create a security minded culture





Conclusion: Summary

Three simple (but not always easy) steps to mitigating SE attacks:

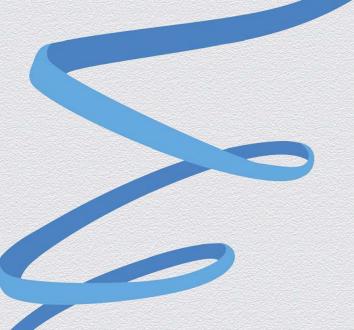
- Be educated
- Get regular check ups
- Create critical thinking infrastructure

And remember, technology won't keep you safe



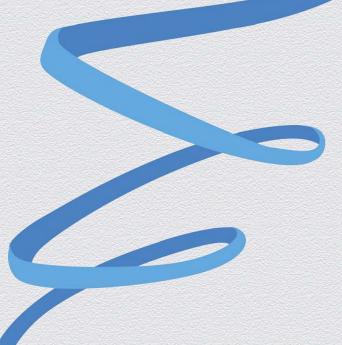


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Question & Answer





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