

# The Psychology of a Cyber Predator; Decoding the Deviate Mind

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# Agenda

**Traits and characteristics**

**Psychological Mindset**

**Recognizing a Cyber Predator**

**Avoiding a Cyber Predator**

**The Future Challenge**







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**YOU ARE APPROVED - YOU CANNOT BE TURNED DOWN!!**



**“People have always lied,  
cheated and stolen,  
but the Internet enables  
some of them to do it more  
easily, quickly, cheaply.”**

*- Joinson*



# What is a Cyber Predator?

- Anyone who engages in Psychological and/or physical victimization of others
- Use digital technology to hunt for online victims to abuse, taunt, steal and victimize in any way, including sexually, emotionally, psychologically or financially
- They know how to manipulate their audience, creating trust and friendship where none should exist in order to take advantage

## **The Ultimate Goal -**

to not only STOP, but to apprehend them  
and deter other cyber predators



# Digital technology has created a playground for:

- Cyber Bullies
- Cyber Stalkers
- Cyber Criminals
- Cyber Terrorists
- Online Sexual Predators
- Internet Libel
- Cyber Warfare



# Digital Highway is well suited in supporting deviant lifestyles and criminal activities

- Unregulated – information can be procured free and anonymously
- Easily connect like-minded and motivated people who are interested in deviant behavior.





# Traits and Characteristics



# Traits & Characteristics of a Cyber Predator

iPredators can be:

- Any Age
- Male or Female
- Unbound by socio-economic status or racial heritage.
- More likely to recommit their crime than any other criminal



# Cyber Predators are Motivated by:

- Acceptance or Belonging
- Malice
- Spite
- Revenge
- Money
- Identity
- Loneliness
- Deviant Sexual Fantasies
- Power and Control
- Addictions
- Retribution
- Political Reprisal
- Religious Beliefs
- Mental Illness
- Variety
- Low Self-Esteem
- Ego



# Sexual Deviant and Self-Harm Predators are primarily motivated by:

- Loneliness
- Poor Social Ties
- Low or No Self Esteem
- Low or No Self Control
- Aggressive
- Interpersonal Hostility



# Psychological Mindset



**Human beings have 6 basic  
instinctive psychological  
needs, which lead to a  
seventh very important need**

**They are driving forces  
in our lives**



# 7-Fundamental Human Needs

- We feel deep inside of ourselves
- We must have all needs met
- Every second of every day we are striving to fulfill these desires
- When one or more of these needs are not fulfilled we feel a deep-seated restlessness
- Unfulfilled needs create an unsatisfied longing, an undercurrent of disappointment and causes a cyber criminal to **ACT**



# 7-Fundamental Human Needs

- In the *non*-digital world, the cyber criminal has to adapt to the outside environment and circumstances to fit in – making it more difficult to satisfy his/her needs
- Cyber criminals can wear a mask to hide their discontentment (smoked mirror effect)
- This gnawing discontentment is caused by one or more of their psychological needs not being met





This motivates & drives the cyber criminal  
to turn to the world of the internet



# 7-Fundamental Human Needs

- The vast digital world acts as an IV directly into cyber criminals' veins
- Satisfying their Fundamental Human Needs anytime, practically anywhere, and with an endless supply of opportunities



# 7-Fundamental Human Needs

- In the non-digital world, there are many ways to meet these needs
- But the cyber criminal who has something to hide can isolate in front of their computer and can easily satisfy his/her Fundamental Human Needs



# 7-Fundamental Human Needs

The internet becomes a drug for satisfying a Cyber Criminal's Fundamental Human Needs because it's:

- Addictive
- Easy Access
- In Quantity
- Anytime
- Convenient
- Satisfying
- Economical
- Variety



# 7-Fundamental Human Needs Include:

## 4 Essential Needs:

- Love/Connection
- Significance
- Certainty/Comfort
- Uncertainty/Variety

These first Four Essential Needs are necessary to fulfill natural internal instincts. They must satisfactorily meet these needs or else their life seems grim, inadequate or mediocre.



# 7-Fundamental Human Needs Include:

2 Quality of Life Needs (even cyber predators seek quality of life):

- Growth
- Contribution



# 7-Fundamental Human Needs

When all Six Needs are gratified and elevated, they believe a high quality of life has been attained

And, when the cyber predator meets **just 2** needs at a very high level, it creates an addiction to the world of deviant behavior on the internet



# 7-Fundamental Human Needs

1 Must Have Need:

- Compelling Future

When all 6 Essential Needs are met, the cyber predator has cemented a compelling future in their mind





# 7 Fundamental Human Needs Defined



# LOVE & CONNECTION

- The cyber predator has an inner desire and a need for love
- They want to receive the affection and high regard of another person
- Connection adds richness to their lives
- It makes them feel valued and important and gives them a sense of belonging in the world
- They must feel a part of and connected to something or someone



# LOVE & CONNECTION

- When little or no love and connection is present(no high regard from another single soul) then:
- Complex emotions begin to surface such as:
  - Loneliness
  - Distress
  - Longing
  - ...and eventually, social hostility
- When these unhealthy emotions are present, they taint the fundamental background of their life and they turn to the Internet to find Love & Connection **on their terms**



# LOVE & CONNECTION

Potential Vehicles for Love & Connection:

- Chat rooms
- Social Media
- Membership Sites



# SIGNIFICANCE

- A Cyber Predator wants to be regarded by someone as being important
- They can make themselves feel important as well
- It is believing that they are doing something of importance for themselves, others or in the world
- Cyber Predators have a warped sense of what it means to be important or doing something important



# SIGNIFICANCE

## Potential Vehicles for Significance:

- Winning someone's affection
- Scamming money
- Media attention
- Bragging about their exploits
- Power
- Feeling and/or appearing intelligent



# CERTAINTY/COMFORT

- Sense of security
- Sense of knowing (can be control)
- Ability to limit, eliminate or avoid stress or pain
- Ability to increase, intensity or create pleasure
- Level of their certainty is equal to the level of their sense of psychological & physical survival



# CERTAINTY/COMFORT

## Potential Vehicles for Certainty/Comfort:

- Consistency
- Anonymity
- Identity
- Knowing they can acquire money, affection, media attention, etc.
- Power
- Feeling and/or appearing intelligent
- Addiction





# UNCERTAINTY/VARIETY

- New experiences
- Diversity
- Surprises
- Challenge and excitement
- Monotony creates unpleasant emotions



# UNCERTAINTY/VARIETY

## Potential Vehicles for Uncertainty/Variety:

- Multitude of choices on the Internet
- Excitement of the chase
- Addiction
- Multiple relationships at one time
- Different identities
- Feeling of not knowing what could happen -  
doubt
- Learning, increasing their skills



# QUALITY OF LIFE NEEDS

## GROWTH

- Striving for the next level
- Creating something new
- Challenge and excitement
- Wanting to identify with others
- Expansion
- Mental Stimulation



# GROWTH

## Potential Vehicles for Growth:

- Multitude of choices on the Internet
- Winning
- Increasing their addiction(s)
- Being able to juggle more than one relationship
- Multiple identities
- Learning, increasing their skills
- Increasing their financial, sexual and/or psychological gains



# QUALITY OF LIFE NEEDS

## CONTRIBUTION

- Contributing to themselves or others mentally, sexually and/or financially



# CONTRIBUTION

## Potential Vehicles for Contribution:

- Contributing to a cause bigger than themselves
- Teaching others how to scam, hack, manipulate, etc.
- Contributing to their own addiction(s)
- Gossip and libel
- Creating conflict
- Hacktivism – protesting or promoting political views



# DEMO



# Recognizing a Cyber Predator





# Recognizing a Cyber Predator

Cyber Predators use the 7-Fundamental Human Needs on YOU!

AND

They hunt for YOU (victims)  
through every passage of the internet



# Recognizing a Cyber Predator

- Cyber Predators recognize your needs and seduce you (vehicles: attention, affection, kindness, intelligence, contribution, etc.)
- Whether your need is something pleasurable or painful – they will attempt to fulfill your need
- Can be quite patient - will groom their victims
- Something seems too good to be true
- In some circumstances, may try to meet you in-person (i.e. - sexual predator, con-man)



# Avoiding a Cyber Predator



# Avoiding a Cyber Predator

- Use common sense, gut feeling, seems too good to be true
- Thorough due diligence
- Ask for references, call
- Do not provide personal information
- Avoid meeting in-person alone (i.e. - sexual predator, con-man)
- Be aware
- Be your own detective



# The Future Challenge



# The Future Challenge

- Some cyber criminals treat it as if it's a full-time job
- One of the fastest growing businesses on internet
- Work hard to evade investigators
- Earn more than the drug trade
- Effects our economy
- Effects our businesses, families & friends
- Effects psychology (fear & helplessness)



# How To Apply What You Have Learned

- Be diligent and aware at all times
- Educate others
- Get involved!





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