



Using Social Engineering Tactics For Big Data Espionage

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What Is This Session About?

- Big Data Analytics
 - They are the future!
 - How do we deal with them in the security world?
- Adopting techniques from Social Engineering
 - How can we learn from other security issues?
 - What snakes may be lurking in the grass?
- Application
 - What to do?



Predictive Analytics - The Future of BI

- Big Data
 - Not LOTS of data
 - But many disparate sources with mixed structure
- Industry trends driving Big Data & analytics
 - Storage is cheap
 - “Anywhere” computing
 - Hardware over-engineering
 - (or distributed computing)
- Math is pretty awesome



What are Predictive Analytics?

- Simply, deriving value from big data!
- Complexly (is that a word?)
 - Organizing the unorganized
 - Heavy math use
 - The search for leading indicators
- How do we use it?
 - Business strategy
 - Public safety (CDC,NOAA)
 - Predict the future

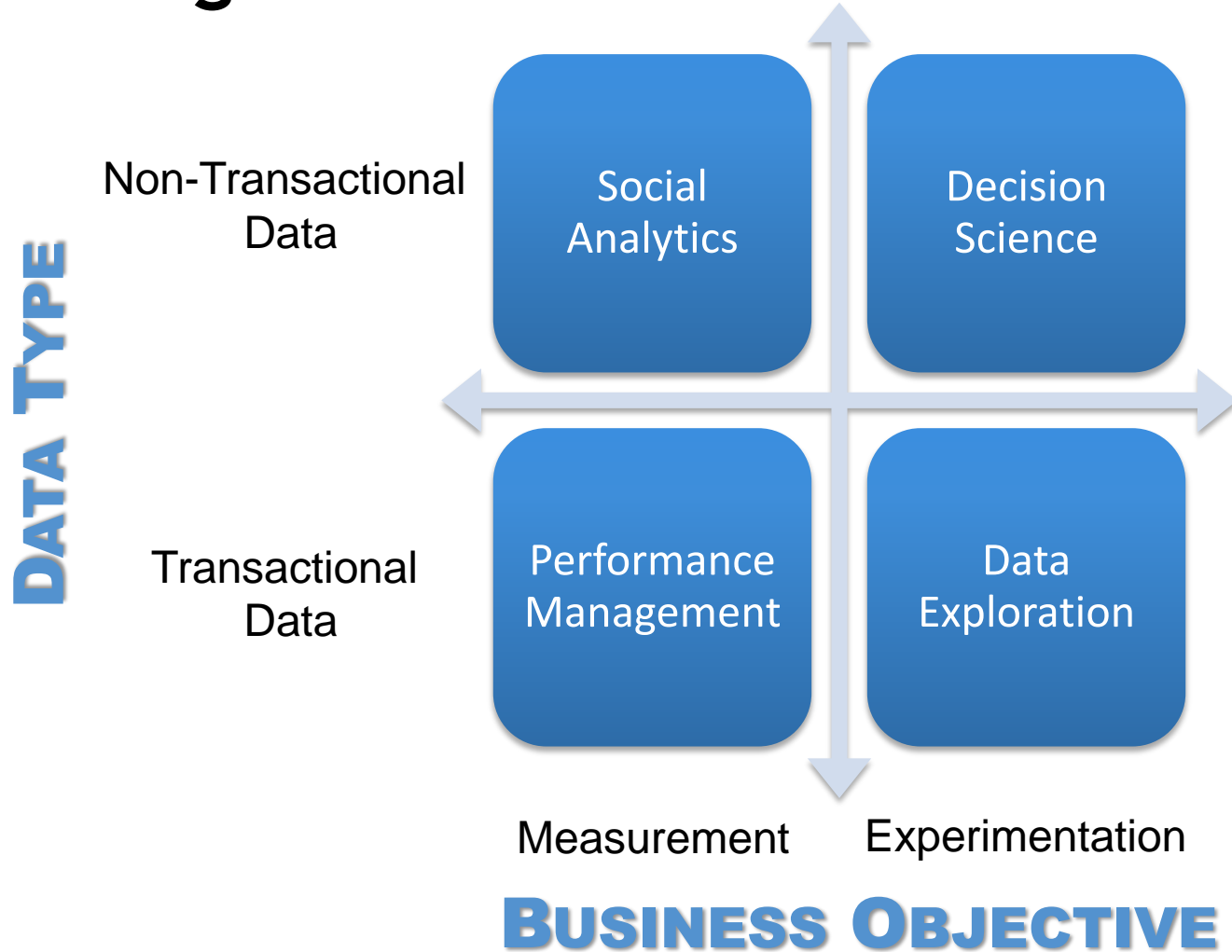


Who does this well today? Investors!

- Massive historical data
- Lots of math
 - Sometimes bad math
 - The search for trends
 - Execute trades!
- The next step?
 - Implications of social media
 - See through the corporate veil
 - Now we can focus on the individual!



A Big Data Framework



Predictive Analytics - The Why

- Businesses have data coming out of their ears
- SO DO THE BAD GUYS!
- Huge shift from the past
 - Forensics example
- Unused data
- Can we find value?
- Business leaders must innovate¹
 - But focus on business model innovation
 - PA can drive this!



¹ Amit, R., & Zott, C. (2012). Creating value through business model innovation. *MIT Sloan Management Review*, 53(3), 41-49.



Derived Data & Analytics (more sensitive than original data!)

- Analytics automate “data crunching”
- Could become the new IP!
- Businesses act on output
- What about deriving sensitive info?
 - PII
 - Privacy issues!
- If I accurately guess your info, do I need to protect it?



Problem of derived sensitive data

- If I derive your PII, must I protect it?
- Law is WAY behind
- Compliance might be farther
- **HUGE IMPACT TO BUSINESS**
 - In EU, no question
 - How to apply EU Privacy Updates?

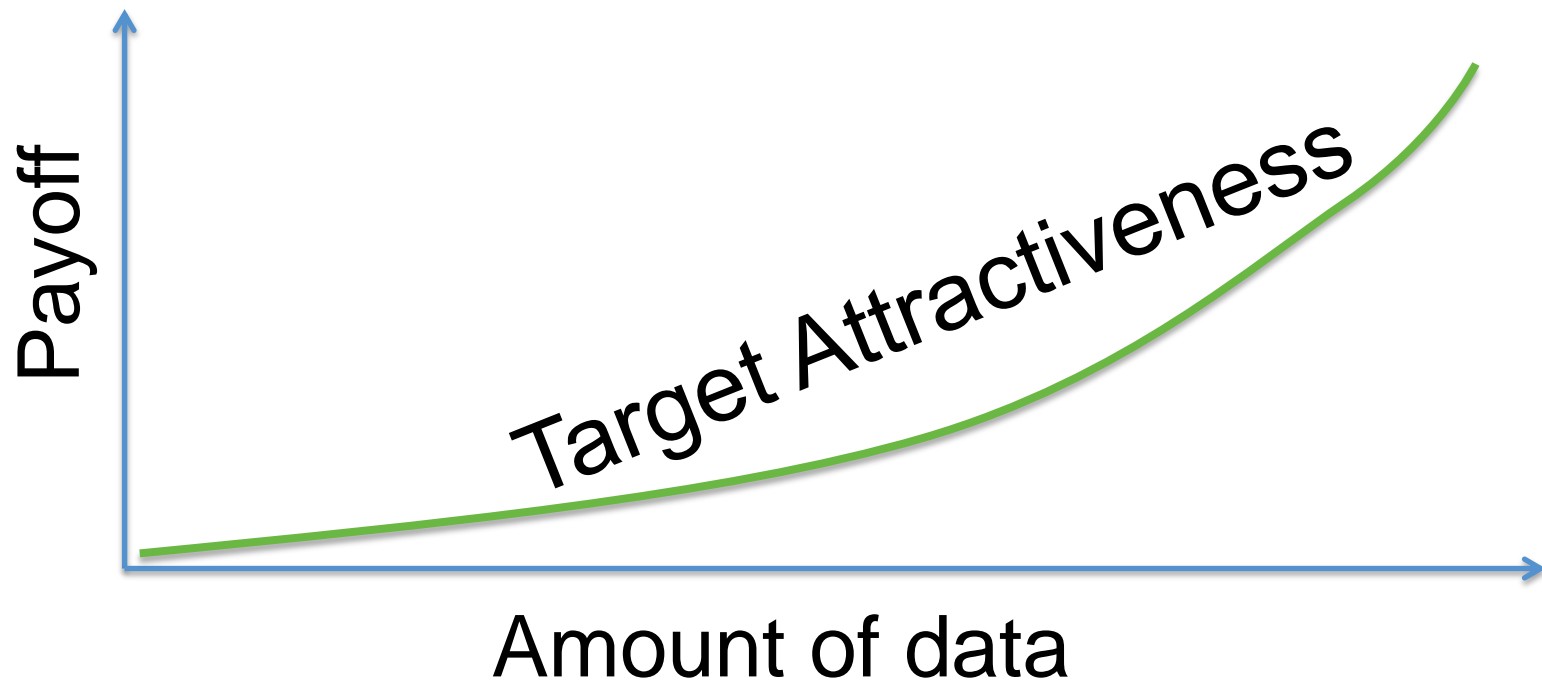


Practical Applications

- How Target knew a teenager was pregnant before her own father did:
 - Pause for story time!
- Implications:
 - Target can predict due dates/sex
 - Aggregations of data can accurately predict the future
 - Better placement (upside?)
- Not Singular pieces of data!
 - It's the CORRELATION that matters



The Relevance of Data Mass



The Compartmentalization problem

- Big data requires big flexibility
 - But that impacts security
 - Think about SQL features:
 - Views
 - Complex Queries (with aggregates)
 - Column-level RBAC
- Classic approaches (where have we solved this problem before)
 - DBAs still a risk (so is the Data Scientist)
 - Operators may not know what they are looking at



Attack Scenarios for BI

- Hacking the Coca Cola formula
 - Can you derive the formula?
 - YES YOU CAN!
 - Shipping/Receiving/Production data
 - Think Crypto plaintext attack
 - KFC would be harder, but possible!
- IP/Strategy Derivation
 - Attackers can figure out your IP by looking at data sets you don't necessarily protect
 - Macro trends repeat themselves over multiple sets of data, can I fill the gaps from missing data sets?



How Does This Fit Into Social Engineering?

- Social engineers rarely blatantly ask for all of the information
 - Patchwork over time
 - Desired outcomes are known
 - Surprises happen to change outcome
- Given 20 sources of input data:
 - If a criminal has access to say 15
 - Can he replicate analytics & results?
 - Can he fill in the gaps?
- Eeek.



Side By Side Comparison

Social Engineering

- Gather Intelligence
- Go after willing targets (sheeple)
- Gather innocuous information in bits
- Piece together bits
- Exploit

Big Data Attacks

- Source Data
- Go after IP rich companies
- Go after under-protected information
- Find and fill gaps
- Exploit



How To Apply Content From This Session

- In the first three months:
 - Understand the sausage factory operation
 - How does your business use analytics/data to operate or make strategic decisions?
 - What happens in real-time?
 - Catalogue data sources and uses
 - Where are those inputs and how are they protected?
- Within six months you should:
 - Identify data where inference leads to espionage
 - Unused business data or seemingly mundane data
 - Build sourcing plans (in or out!)



That's all folks!



Q/A

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Thank you!